



AfricaFertilizer
Data-Driven Decisions for African Food Systems



FERTILIZER STATISTICS OVERVIEW **Togo** 2018 - 2022

2023 Edition



West African Fertilizer Association
Association Régionale
des Professionnels de l'Engrais



A PROGRAMME OF THE AFRICAN UNION

Outline

1. Production
2. Import
3. Origins
4. Export
5. Apparent consumption
6. Summary

Background information

- Overview of fertilizer statistics in Togo from 2018 to 2022.
- Emphasis on 2022, and each analysis is based on the products with higher quantities.
- Official trade data obtained from Togo Customs and validated by the Fertilizer Technical Working Group - Togo (FTWG-TGO).
- 2022 Data were validated on October 30 and 31, 2023.

Fertilizer production

TOGO

Comments

- Mined for over five decades, Togo has several reserves of raw phosphate.
- Société Nouvelle des Phosphates du Togo (SNPT) is the country's leading phosphate producer. Its operations include a mine in Hahotoé and a rock phosphate processing plant in Kpémé, with a capacity of 4,800,000 MT per year. In 2022, SNPT produced 1,541,772 MT of raw phosphate.
- Despite this significant production, Togolese farmers remain unfamiliar with phosphates, mainly because these are not processed into the soluble fertilizers needed for agriculture.
- The Compagnie Togolaise d'Intrants Agricoles (CIAT) used to be the only fertilizer blending plant in Togo, with a production capacity of 120 MT per hour. However, it has been closed down for the past two years. The company, owned by the Swiss MAMBO group, is located in Lomé's industrial free zone.
- In 2023, NutriSource inaugurated a blending plant with a capacity of 150 MT per hour.

Fertilizer plants in Togo

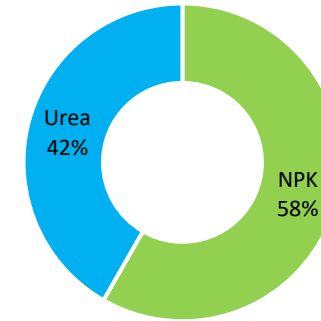


Fertilizer imports

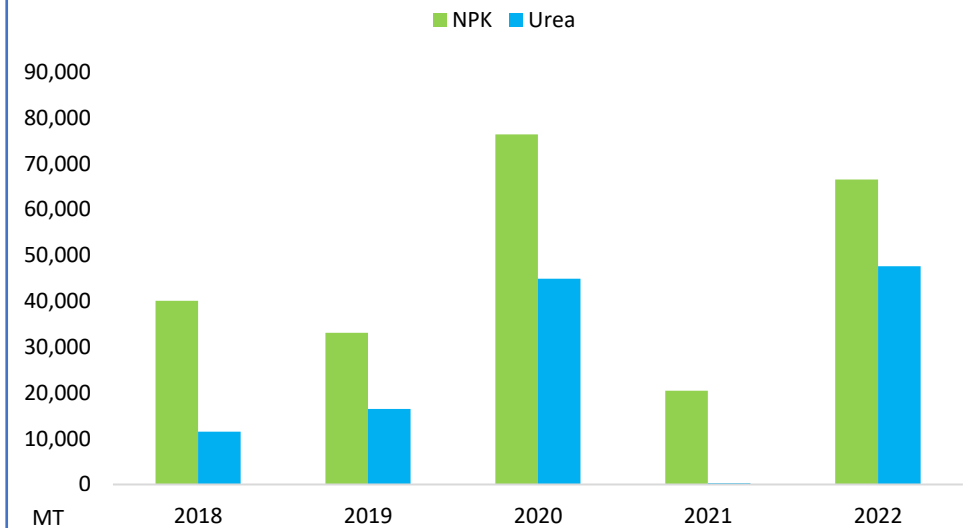
TOGO

HS Code	Fertilizer Name	2018	2019	2020	2021	2022
3105200000	NPK	40,035	33,075	76,386	20,438	66,508
3102100000	Urea	11,480	16,436	44,860	266	47,610
	Other fertilizer	82	125	122	50	27
Total (MT)		51,596	49,636	121,368	20,754	114,145

TOP 2 FERTILIZERS IMPORTED IN 2022



MAIN FERTILIZER IMPORTS BY YEAR



Comments

- In 2022, imports was about to 114,145 MT. This tonnage represents a significant increase of 94,000 tons from 2021 due to two main factors:
 - First, there was strong demand for fertilizer, largely stimulated by the overwhelming impact of the fertilizer subsidy program.
 - On the other hand, this increase is due to the low level of fertilizer reserves at the end of 2021, which prompted the State to increase its fertilizer orders to ensure adequate availability during the crop year.
- Phosphate has never been used in local agriculture, despite significant production. Initiatives are underway to enable the use of rock phosphate in agriculture. Meanwhile, Togo's fertilizer market remains heavily dependent on imports of NPK and Urea.

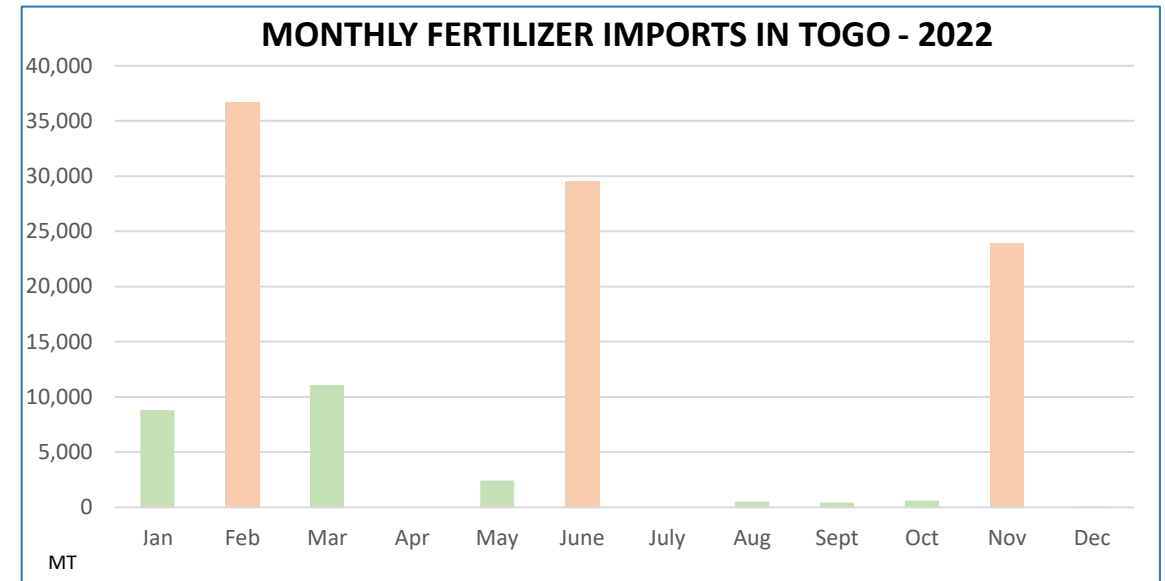
Monthly fertilizer imports

TOGO

Quarter	2018	2019	2020	2021	2022
Q1	626	488	2 535	5 638	56 565
Q2	23 724	30 034	112 732	14 977	32 022
Q3	25 881	17 858	6 043	42	947
Q4	1 365	1 256	57	98	24 611
MT)	51 596	49 636	121 368	20 754	114 145

Comments

- In 2022, the largest orders were recorded in the first quarter, reaching 56,565 tonnes, followed by the second quarter with 32,022 tonnes. Together, these figures represent 78% of imports for the year.
- At the same time, the need to scale up supplies arose due to the low level of fertilizer reserves at the end of 2021, aiming to ensure adequate availability during the 2022 agricultural season.
- As for the last quarter of 2022, 21% of imports, i.e. 24,611 tonnes, were made in order to build up an anticipatory stock for off-season planting at the start of the following year.



Crop calendar

CROPS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Cassava												
Maize (main)												
Maize(Second)												
RiZ												
Sorghum and millet												
Yams												

Legend: ◆ Fertilizer peak demand Sowing Growth Harvest

Source: FAO/GIEWS
Peak demand: AfricaFertilizer

Analysis of NPK imports

TOGO

Product	2018	2019	2020	2021	2022	Crops
NPK 15-15-15	2,167	10,459	57,131	7,655	34,500	Cereals
NPK 27-6-6 + 2S					23,537	Cereals, Coffee, Market garden crops
NPK 12-20-18 + 5S + 1B	33,500	21,690	18,735	12,650	7,010	Cotton
NPK	4,368	926	520	133	1,461	
Total (MT)	40,035	33,075	76,386	20,438	66,508	

Comments

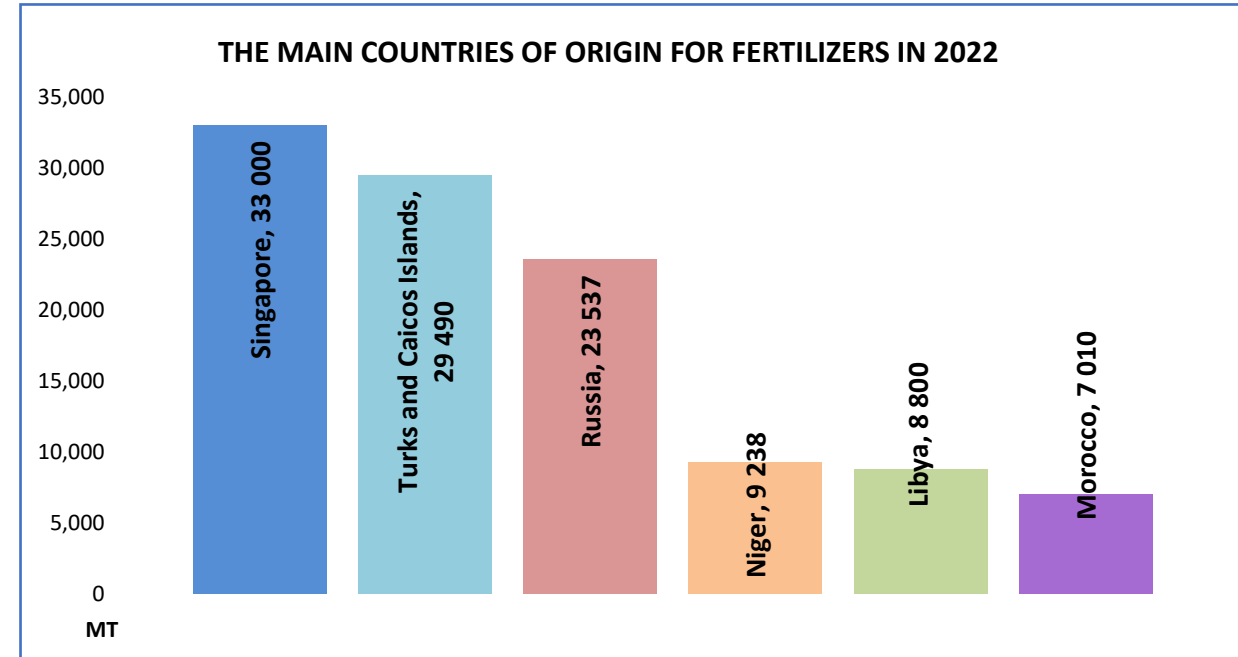
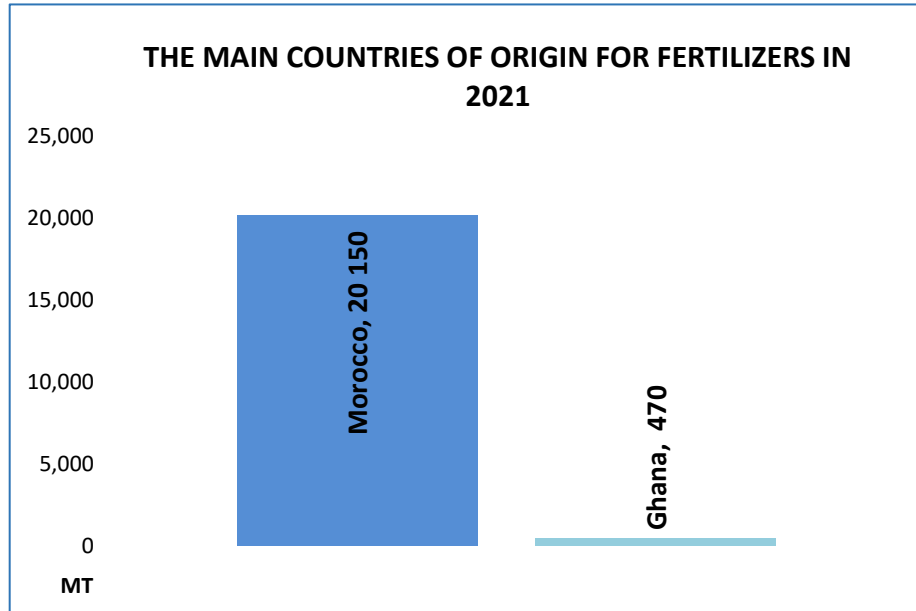
- The fertilizer market is largely dominated by NPK imports. NPK imports have maintained a significant and constant level over the years, accounting for 99% of total imports in 2021 and 58% in 2022.
- NPK 15-15-15 remains dominant in Togo and is widely used for different crops, accounting for 52% of total NPK fertilizer imports in 2022.
- A notable novelty is the significant addition of 23,537 MT of NPK 27-6-6 + 2S from Russia. This fertilizer has been specifically introduced and used for cereals, coffee and vegetable crops.



NPK complex

Fertilizer origins

TOGO



Comments

- The origins of fertilizer imports to Togo have changed due to recent disruptions in the fertilizer market. In 2022, there was a diversification of sources, with 50% of NPK coming from Singapore, 35% from Russia, and 11% from Morocco. In addition, for Urea, 62% came from the Turks and Caicos Islands, 19% from Niger (likely Nigerian Urea), and 18% from Libya.
- In contrast, in 2021, 97% of NPK came exclusively from Morocco.

Countries of Origin	Turks and Caicos Islands						Others
	Singapore	Islands	Russia	Niger	Libya	Marocco	
NPK	50%	0%	35%	0%	0%	11%	4%
Urea	-	62%	-	19%	18%	-	0.3%
Other fertilizer	-	-	-	-	-	-	100%

Fertilizer exports

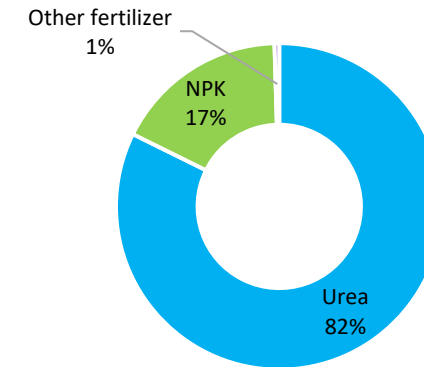
TOGO

Code Hs	Fertilizer type	2018	2019	2020	2021	2022
3102100000	Urea	2 500	1 125	7 694	80	10 420
3105200000	NPK	9 391	11 819	7 605	1 420	2 182
	Other fertilizer	14 209	1 600	2 533		59
Total (MT)		26 100	14 544	17 832	1 500	12 661

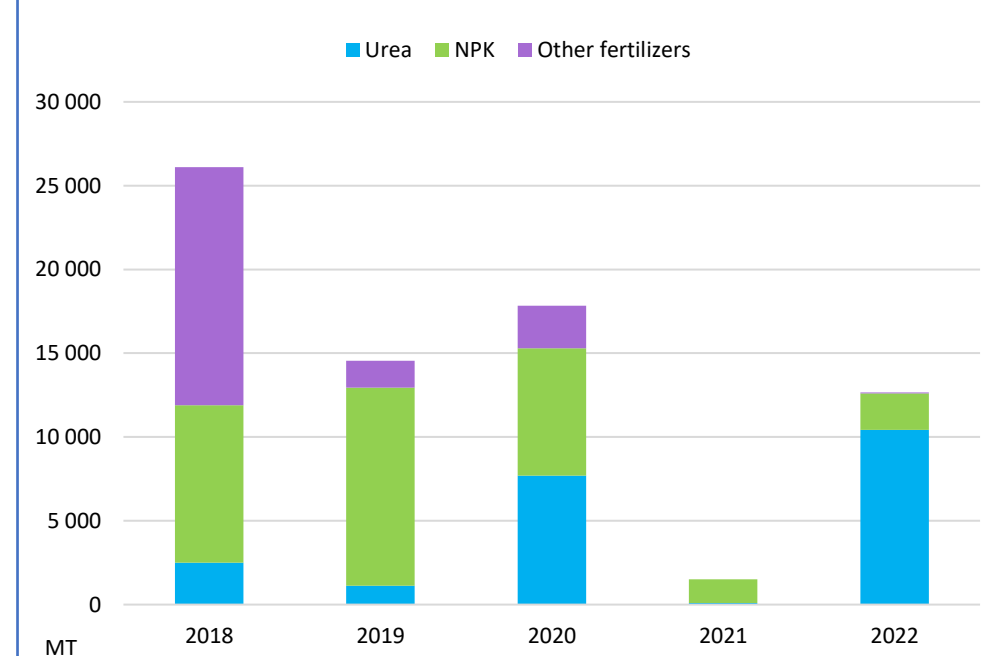
Comments

- Exports in 2022 amounted to 12,661 MT, 11,161 MT more than in 2021.
- This increase can be attributed to the preference of the private companies for a strategy that focuses on the transport of their goods to Burkina Faso via the port of Lomé, taking advantage of the benefits that this port offers. This approach mainly involves importing fertilizers into Togo via the port of Lomé and then re-exporting them by road to the eastern and southeastern regions of Burkina Faso.
- The considerable drop in exports to 1,500 MT in 2021 is the result of the stop of NPK production by CIAT, previously the main exporter of fertilizers.

TOP 2 FERTILIZERS EXPORTED IN 2022



MAIN FERTILIZER EXPORTS PER YEAR



Apparent fertilizer consumption

TOGO

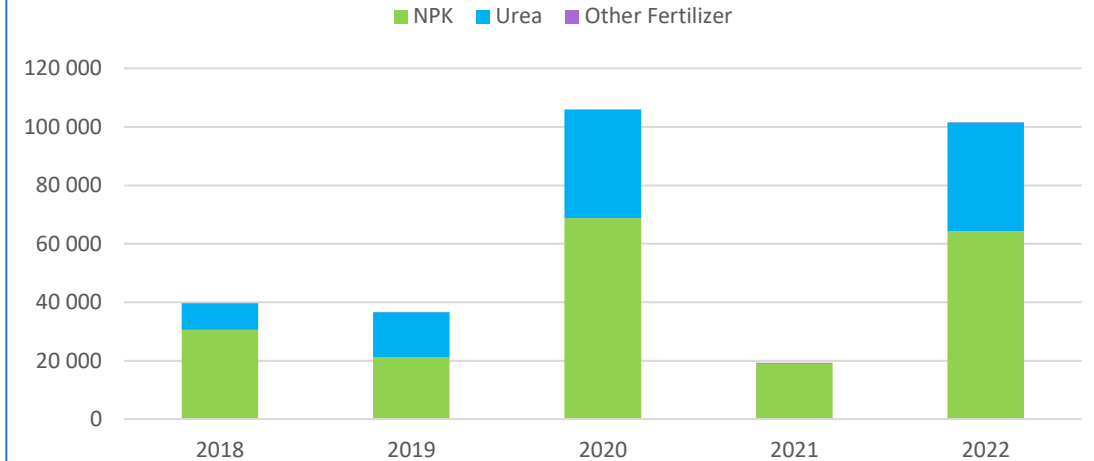
HS Code	Fertilizer type	2018	2019	2020	2021	2022
3105200000	NPK	30 644	21 256	68 781	19 018	64 326
3102100000	Urea	8 980	15 311	37 166	186	37 190
	Other Fertilizer	37	75	36	50	18
Total (MT)		39 661	36 642	105 982	19 254	101 534

Comments

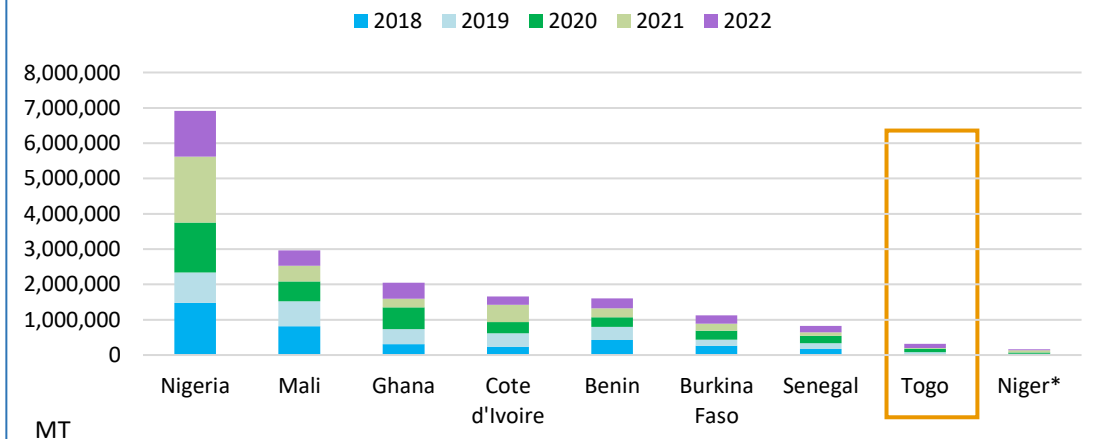
- In 2022, apparent fertilizer consumption reached 101,484 MT. This represents a significant increase of 82,280 MT compared to 2021.
- This increase is the result of the importation of a significant quantity of fertilizer by the State as part of the implementation of the Togo Strategic Plan 2020-2025 through a government roadmap (FDR) aimed at ensuring adequate availability of fertilizer stocks at an affordable price for farmers.

NB: Apparent consumption = Production + Imports - Exports - Non-agricultural use.

FERTILIZER APPARENT CONSUMPTION IN TOGO, 2018 - 2022



APPARENT CONSUMPTION FERTILIZER IN WEST AFRICA (2018 - 2022)



Summary of fertilizer statistics for 2022

TOGO

HS Code	Product	Production	Imports	Exports	Non-agricultural use	Agricultural Imports 2022	Apparent Consumption 2022
3105200000	NPK		66,508	2,182		66,508	64,326
3102100000	Urea		47,610	10,420		47,610	37,190
3105600000	PK fertilizer		13			13	13
3101000000	Organic fertilizers		15	9		15	6
3102300000	Ammonium nitrate		5		5	-	-
3104200000	MOP			50		-	(50)
Total (MT)		-	114,150	12,661	5	114,145	101,534

GTTE 2022 participants

TOGO

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GTTE 2022 participants - Photo

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The **AfricaFertilizer** initiative is Africa's leading source of fertilizer statistics and information.

AfricaFertilizer aims to provide clear, relevant and timely data and information on the fertilizer market in the Sub-Saharan African region, to support the implementation of continental, regional and national policies and regulations relating to agriculture and fertilizers in particular, and to promote the growth and development of competitive markets, for the benefit of the public and private sectors and fertilizer stakeholders worldwide.



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