AfricaFertilizer

Data-Driven Decisions for African Food Systems

FERTINEWS

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IFDC Developing Agriculture from the Ground Up

DEVELOPMENT GATEWAY An IREX Venture

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As the most reliable and committed source of quality fertilizer data across sub-Saharan Africa, AfricaFertilizer continues to identify and respond to the needs of industry actors in various countries, through good relationship building with public and private sector actors, particularly during annual fertilizer statistics validation activities.

Partnering with the Fertilizer Producers and Suppliers Association of Nigeria (FEPSAN) and other private sector players in the fertilizer industry in Nigeria, AfricaFertilizer has been working to address NPK data challenges facing stakeholders in the country which has redirected its focus on the production of local finished NPKs, instead of importing.

This is in response to the ban imposed in 2018 on the importation of finished NPK fertilizers, because of the massive local production capacity. which has transitioned the NPK industry from importers to local producers. As this has created a data gap on NPKs, regular fertilizer data validation processes could no longer provide this information, so a validation workshop was held solely to make the needed NPK data available for use by private sector business and public policy makers.

COTE D'IVOIRE: During the transition from the second to the third quarter, prices remained unchanged. This stability prices was the result of a balance between supply and demand, reinforced by a drop in demand following the end of the recent main agricultural season. Another reason is the fall in prices on the international market, which was felt on the local market during the transition from the second to the third quarter of the year...read more

GHANA: Ghana has launched the second phase of the PFJ program, aiming to rejuvenate the country's agricultural sector. The primary objective is to modernize and improve Ghana's farming by promoting the growth of commodity value chains, particularly emphasizing collaboration with the private sector...read more

TOGO: With the continued subsidy on fertilizers, prices for these products did not vary during the year. For food crops, the previous year's prices are still in force. NPK 15-15-15 fertilizers and Urea are available at a single price of 18,000 FCFA per 50 kg bag. For cotton, new prices for NPK 12-20-18 + 5S + 1B fertilizers and Urea were set in June...read more

NIGERIA: With the increase in demand and the removal of fuel subsidy which affected the cost of local transportation, the prices of fertilizers gradually increased across the country. There was short supply of Urea to the local market due to gas supply shortages during this period which further increase fertilizer prices...read more

SENEGAL: During this period, the average price of a 50kg bag of Urea fell by 16%, NPK 6-20-10 by 15%, and NPK 15-15-15 by 6%. This was mainly due to two factors, including abundant supply of subsidized fertilizers on the market, in response to demand, and the fall in international fertilizer prices, which has been passed on to the local market. The rare cases where prices remain high are generally linked to stocks acquired at high costs...read more

NIGER: Fertilizer prices fluctuated according to locality and source of supply. For example, in the vast border strip to the south of Nigeria, including Diffa, Dosso, Gaya, Maradi, Tahoua and Zinder, fertilizers continue to be transported via alternative routes despite the closure of the borders. These flows have distorted fertilizer prices on the market...read more

TABLE 1: AVERAGE FERTILIZER MARKET PRICES IN SELECTED COUNTRIES (US$/TON)

Country	Fertilizer	Type (US$/Ton)	Jul-23	Aug-23	Sep-23	% Change May-June		
International Price	**DAP (bulk fob Morocco)**	**FOB**	**473**	**540**	**573**	**6%**	↗	Low Increase
International Price	**NPK 15-15-15 (fob Morocco)**	**FOB**	**339**	**414**	**422**	**2%**	↗	Low Increase
International Price	**Urea (granular bulk fob Nigeria)**	**FOB**	**347**	**383**	**385**	**0%**	↗	Low Increase
International Price	**Urea (prilled bulk fob Black Sea)**	**FOB**	**308**	**353**	**344**	**-3%**	↘	Low Decrease
Cote d'Ivoire	NPK 15-15-15	Com	834	823	807	-2%	↘	Low Decrease
Cote d'Ivoire	PK 0-23-19 + 6.5S + 5MgO + 10CaO	Com	792	782	766	-2%	↘	Low Decrease
Cote d'Ivoire	Urea	Com	815	804	788	-2%	↘	Low Decrease
Ghana	NPK 20-10-10	Com	791	807	701	-13%	↘	Low Decrease
Ghana	NPK 23-10-5	Com	796	805	741	-8%	↘	Low Decrease
Ghana	Urea	Com	770	779	699	-10%	↘	Low Decrease
Kenya	DAP	Com	771	731	713	-2%	↘	Low Decrease
Kenya	NPK 17-17-17	Com	755	753	688	-9%	↘	Low Decrease
Kenya	Urea	Com	736	665	641	-4%	↘	Low Decrease
Mozambique	NPK 12-24-12	Com	985	985	985	0%	↗	Low Increase
Mozambique	NPK 12-24-12	Sub	719	719	719	0%	↗	Low Increase
Mozambique	NPK 23-10-5 +3S + 1Zn	Com	919	920	920	0%	↗	Low Increase
Mozambique	Urea	Com	1,059	1,063	1,063	0%	↗	Low Increase
Mozambique	Urea	Sub	695	696	696	0%	⇔	No Change
Nigeria	NPK 15-15-15	Com	689	710	707	-1%	↘	Low Decrease
Nigeria	NPK 20-10-10	Com	621	649	643	-1%	↘	Low Decrease
Nigeria	Urea	Com	489	537	521	-3%	↘	Low Decrease
Rwanda	DAP	Com	1,080	1,067	1,052	-1%	↘	Low Decrease
Rwanda	DAP	Sub	623	615	607	-1%	↘	Low Decrease
Rwanda	NPK 17-17-17	Com	1,092	1,078	1,064	-1%	↘	Low Decrease
Rwanda	NPK 17-17-17	Sub	564	557	550	-1%	↘	Low Decrease
Rwanda	Urea	Com	832	822	811	-1%	↘	Low Decrease
Rwanda	Urea	Sub	552	545	538	-1%	↘	Low Decrease
Senegal	NPK 10-10-20	Com	808	743	668	-10%	↘	Low Decrease
Senegal	NPK 15-15-15	Com	794	744	724	-3%	↘	Low Decrease
Senegal	NPK 15-15-15	Sub	396	366	359	-2%	↘	Low Decrease
Senegal	Urea	Com	988	835	801	-4%	↘	Low Decrease
Senegal	Urea	Sub	442	416	407	-2%	↘	Low Decrease
Togo	NPK 15-15-15	Sub	606	599	587	-2%	↘	Low Decrease
Togo	Urea	Sub	606	599	587	-2%	↘	Low Decrease
Zambia	NPK 10-20-10 + 6S	Com	874	834	780	-6%	↘	Low Decrease
Zambia	Urea	Com	886	846	806	-5%	↘	Low Decrease

⇔ No Change, ↘ Low Decrease (0-25%), ↙ Medium Decrease (25-50%), ↓ High Decrease (>50%),
↗ Low Increase (0-25%), ↖ Medium Increase (25-50%), ↑ High Increase (>50%)

Legend: *FOB – Free On Board, Com – Commercial Market Prices, Sub – Subsidized Prices.*
All prices have been converted to US$/Ton with the prevailing exchange rate for the month.

For more prices, visit our website

KENYA: For the upcoming short rainy season, we expect a decrease in fertilizer imports because the government has assumed a major role in supplying subsidized fertilizer to farmers. While some agrodealers may opt to not stock fertilizer during the short rain season due to depressed demand of the commercially priced product over the subsidy product, the overall supply is expected to meet demand...read more

MALAWI: Fertilizer prices increased across the board by almost 25% in Q3, and that was to be expected as the country approached the planting season. However, this year the industry has been experiencing additional pressure from forex scarcity and inflation which are keeping costs high ...read more

TANZANIA: Tanzania Fertilizer Regulatory Authority (TFRA) announced new prices for 14 fertilizer blends on September 1st, 2023, with locally produced fertilizers being priced higher due to factors such as the availability of raw materials, packaging costs, production supervision, and profit margins. However, under the 2023–2024 subsidy program, fertilizer costs remained consistent...read more

MOZAMBIQUE: The government of Mozambique has granted Malawi space to build a dry port in the Port of Nacala, to speed up Customs clearance of goods and make transport logistics more flexible, especially for fuel and fertilizers ...read more

RWANDA: Fertilizer prices in Rwanda showed a downward trend in July, with DAP declining by 5%, Urea by 16%, and NPK by 5% compared to the previous month. On average, DAP was sold for RWF 62,600 per 50kg bag ($56.15) on the open market, while it was subsidized at about RWF 36,100 per 50kg bag ($30.67)...read more

ZAMBIA: The fertilizer prices in Q3 of 2023 have remained steady in Kwacha terms from July through to August 2023. However, with the significant depreciation of the Kwacha against the US dollar in the same period, there has been a 15% reduction of both NPK and Urea in US dollar pricing...read more

TABLE 2: INTERNATIONAL FERTILIZER MARKET PRICES & COMMENTS

MONTHLY AVERAGE	Jul-23	Aug-23	Sep-23	1 month % Change
Urea (prilled bulk fob Black Sea)	308	353	344	-3%
Urea (granular, Middle East-all), fob bulk	344	374	398	6%
Urea (granular bulk fob Nigeria)	347	383	385	0%
Ammonia (fob North Africa)	295	333	471	41%
DAP (bulk fob Morocco)	473	540	573	6%
DAP (bulk fob Russia Baltic/Black Sea)	452	508	536	6%
DAP (bulk fob Saudi Arabia) [KSA]	452	538	567	5%
MAP (Morocco), fob bulk	481	536	551	3%
TSP (bulk fob Morocco)	374	398	414	4%
Phosphate rock (69% BPL bulk fob north Africa)	257			
Potash standard MOP (bulk fob Jordan)	370	364	354	-3%
Potash Granular MOP bulk fob Baltic/Black Sea	303	318	302	-5%
SOP (standard, NW Europe) € Fob bulk	481	494	491	-1%
NPK 15-15-15 (fob Morocco)	339	414	422	2%

Prices are FOB and in US$/Ton.
Source: Argus Media

Nigeria

Urea production is low because of gas shortages. Exports are continuing at a low rate, mainly from Dangote, while Indorama is occupied with the domestic market, which is in peak season and growing again this year. Indorama was limited to operating at an aggregate 65% of capacity, or around 5,200t/day of granular Urea; Dangote operated at 50-60% of capacity. Buyers looked for 40,000-45,000t of MOP from various sources. But offer levels were unclear as none have been discovered, and with no volumes available from Russia nor Belarus.

Zimbabwe

Tanzania

There was a freight enquiry for 10,000MT of Ammonium Sulphate from China's Tianjin port to Dar es Salaam. Ma'a.den last month loaded 25,000t of DAP for Dar es Salaam. The price of the shipment was in the $490s/t cfr up to $500/t cfr.

Ethiopia

The final shipments of Urea bought for the 2023 cropping season have taken place. An estimated 600,000MT of granular urea will be delivered via the three suppliers involved Fertiglobe (5 x 50,000MT), ETG (4) and Samsung (3) – with one cargo due from China.

Domestic offtake is expected to increase from August to the end of the year as farmers prepare for the summer rainy season. Prices for domestically produced powdered 20% SSP used for blending have held steady at $374/t ex-works. Offers from South Africa price TSP at $740/MT dap Harare. Zimbabwe does not traditionally use TSP and none has yet been imported, but persistently high SSP prices have encouraged distributors to look at other sources of phosphate.

Kenya

Not-for-profit social enterprise One Acre Fund has issued a tender to buy 10,000MT of CAN 26 for its OAF Kenya program. It requested the product is to be delivered on or before 1 November, with Mombasa indicated as the preferred discharge point. The preferred incoterms are cfr/cif. Kenyan importers sought cargoes for late September based on the trend in global DAP prices and domestic offtake.

Argus Media

Launch of Strategic Committee to Regulate Fertilizer Quality in West Africa

The Economic Community of West African States (ECOWAS) and other Regional Economic Communities (RECs) have set up the West African Committee for Fertilizer Control (WACoFeC) and held the Committee's first statutory meeting September 26 – 28, 2023 in Abidjan, Cote d'Ivoire. The Committee's main role is to support the joint implementation of the region's harmonized Regulation C/REG.13/12/12, which relates to fertilizer quality control.

The event hosted over 100 participants from the donor community and fertilizer public and private sector actors, including representatives of nine countries that have already established National Committees for Fertilizer Control. The Feed the Future Enhancing Growth through Regional Agricultural Input Systems (EnGRAIS) project, implemented by the International Fertilizer Development Center, provided technical support and expertise for the purpose.

The need to set up the WACoFeC was reaffirmed during a high-level round table held May 30 – 31, 2023 in Lome, Togo of decision-makers and Ministers of Agriculture and those of Finance on Fertilizers and Soil Health in West Africa and the Sahel, which recommended the setting up of the WACoFeC as a priority.

Establishing the WACoFeC is a milestone in the West Africa region's efforts to sanitize the fertilizer sector to provide quality fertilizers to increase agricultural production and productivity. All West Africa regional fertilizer stakeholders have been committed to support the Committee to deliver its mandate. Similarly, ECOWAS Member States are encouraged to promote this effort and give priority to fertilizers as strategic products.

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Africa

African leaders involved in peace talks over Ukraine have called for the unblocking of Russian grain and fertilizer exports to revive the deal on grain exports through the Black Sea, South Africa said on Thursday… read more

Tanzania

TANZANIA'S plans to increase agricultural production are set for a massive boost on the back of expected increased fertilizer supply from Russia…read more

West Africa

West African Heads of State and ministers affirmed their commitment to accelerate investments and reforms to make fertilizers more accessible and affordable during the high-level roundtable jointly organized by the Togolese government, the World Bank, and the Economic Community of West African States (ECOWAS)….read more

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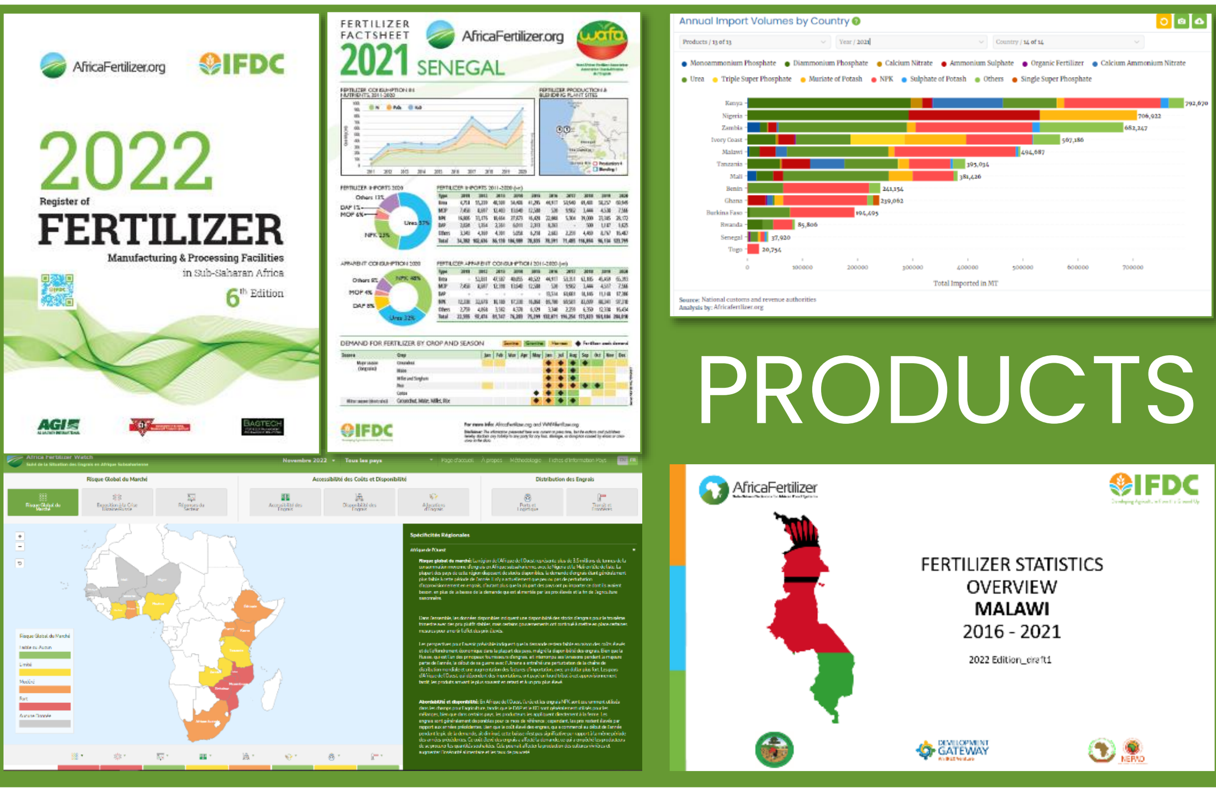

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