



# FERTILIZER STATISTICS OVERVIEW

## TOGO

### 2019 - 2023



2024 EDITION

# Partners of 2024 FTWG

# TOGO



## Outline

1. Production
2. Import
3. NPK import analysis
4. Origins
5. Export
6. Apparent consumption
7. Summary

## Background information

- Overview of fertilizer statistics in Togo from 2019 to 2023.
- Emphasis on 2023, and each analysis is based on the products with higher quantities.
- Official trade data obtained from Togo Customs and validated by the Fertilizer Technical Working Group - Togo (FTWG-TGO).
- 2023 data was validated from 4-5 April, 2024.

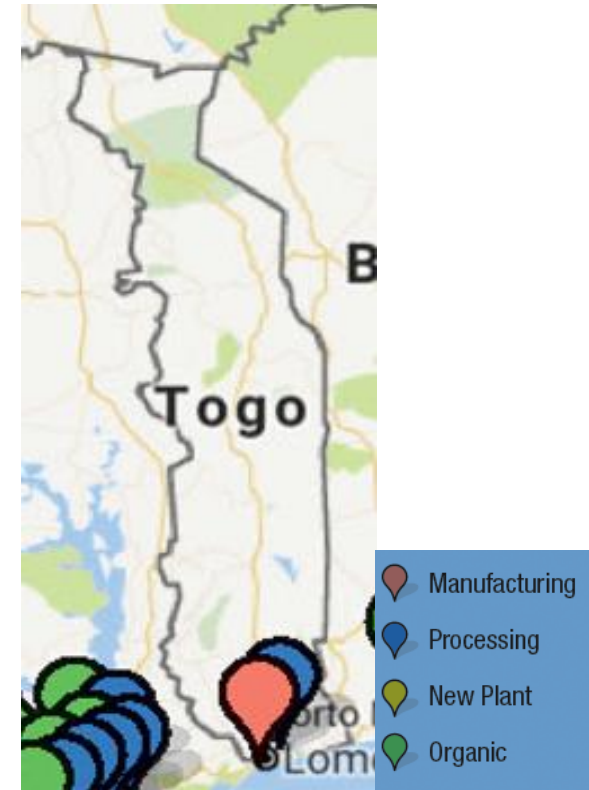
# Fertilizer production

## TOGO

### Comments

- Togo has significant rock phosphate reserves, which have been mined for over fifty years.
- Société Nouvelle des Phosphates du Togo (SNPT) plays a predominant role as the country's main phosphate producer, with a mining site at Hahotoé and a processing unit at Kpémé, with an annual capacity of 4,800,000 MT. In 2023, SNPT produced 1,517,478 MT of rock phosphate.
- Despite this significant production, Togolese farmers do not use this phosphates, mainly because they are not transformed into the soluble fertilizers needed for agriculture.
- As far as blended fertilizer production is concerned, NutriSource is currently the only operational unit, with a capacity of 150 MT per hour, having opened in 2023. Previously, there was Compagnie Togolaise d'Intrants Agricoles (CIAT), with a production capacity of 120 MT per hour, but it has been inactive since 2021.

### Fertilizer plants in Togo

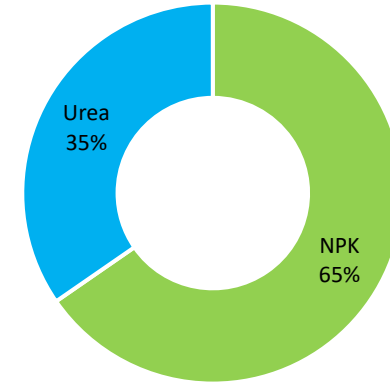


# Fertilizer imports

# TOGO

HS Code	Fertilizer Name	2019	2020	2021	2022	2023
3105200000	NPK	33,075	76,386	20,438	66,508	71,195
3102100000	Urea	16,436	44,860	266	47,610	37,704
	Other fertilizers	125	122	50	27	195
<b>Total (MT)</b>		<b>49,636</b>	<b>121,368</b>	<b>20,754</b>	<b>114,145</b>	<b>109,095</b>

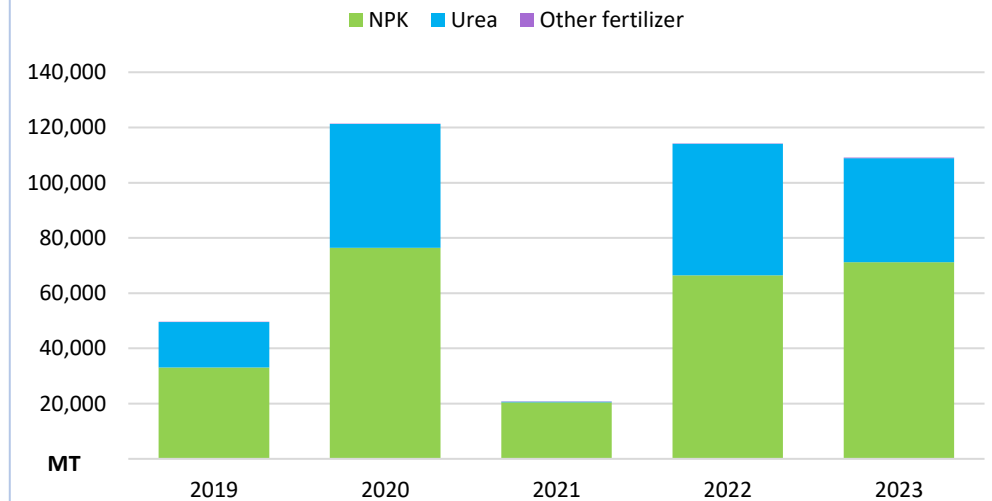
TOP 2 FERTILIZERS IMPORTED IN 2023



## Comments

- In 2023, fertilizer imports amounted to 109,095 MT, down slightly by 4% on the 114,145 MT imported in 2022.
- The drop in fertilizer imports is due to a reduction in orders, due to the existence of a stock of almost 23,205 MT at the start of 2023. Combined with the total quantity imported in 2023, this means that availability exceeds requirements, estimated at 85,000 MT of fertilizer.

FERTILIZER IMPORTS PER YEAR



# Analysis of NPK imports

# TOGO

Product	2019	2020	2021	2022	2023	Crops
NPK 15-15-15	10,459	57,131	7,655	34,500	66,043	Cereals
NPK 27-6-6 + 2S				23,537		Cereals, Coffee, Market garden crops
NPK 12-20-18 + 5S + 1B	21,690	18,735	12,650	7,010	5,000	Cotton
Other NPKs	926	520	133	1,461	153	
<b>Total (MT)</b>	<b>33,075</b>	<b>76,386</b>	<b>20,438</b>	<b>66,508</b>	<b>71,195</b>	

## Comments

- Despite significant production, phosphate has never been used for local agriculture. Initiatives are underway to promote the use of rock phosphate in agriculture. Meanwhile, the Togolese fertilizer market is heavily dependent on NPK imports.
- In 2023, NPK imports accounted for 65% of total imports.
- NPK 15-15-15 remains predominant in Togo, accounting for 93% of total NPK fertilizer imports in 2023, and is widely used for various crops.



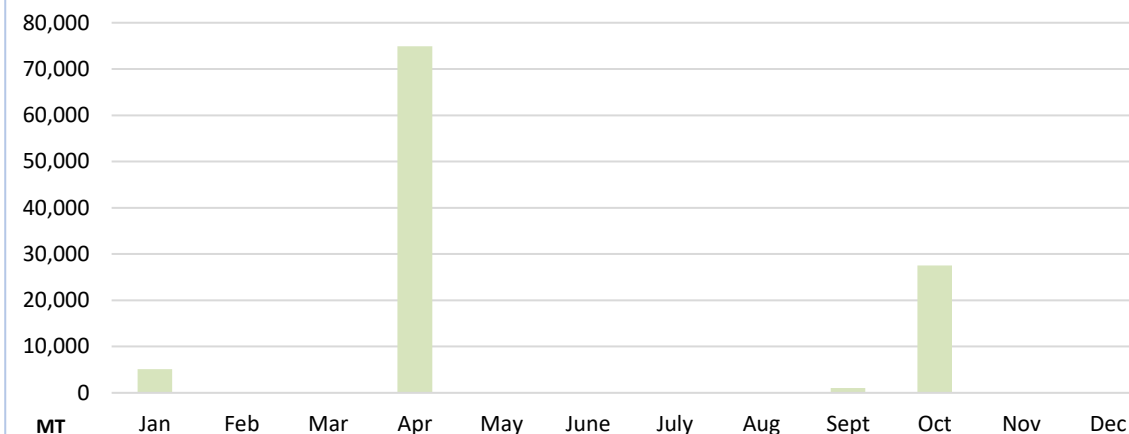
NPK complex

# Monthly fertilizer imports

# TOGO

Quarter	2019	2020	2021	2022	2023
Q1	488	2,535	5,638	56,565	5,299
Q2	30,034	112,732	14,977	32,022	75,067
Q3	17,858	6,043	42	947	1,166
Q4	1,256	57	98	24,611	27,562
<b>al (MT)</b>	<b>49,636</b>	<b>121,368</b>	<b>20,754</b>	<b>114,145</b>	<b>109,095</b>

2023 MONTHLY FERTILIZER IMPORTS IN TOGO



## Comments

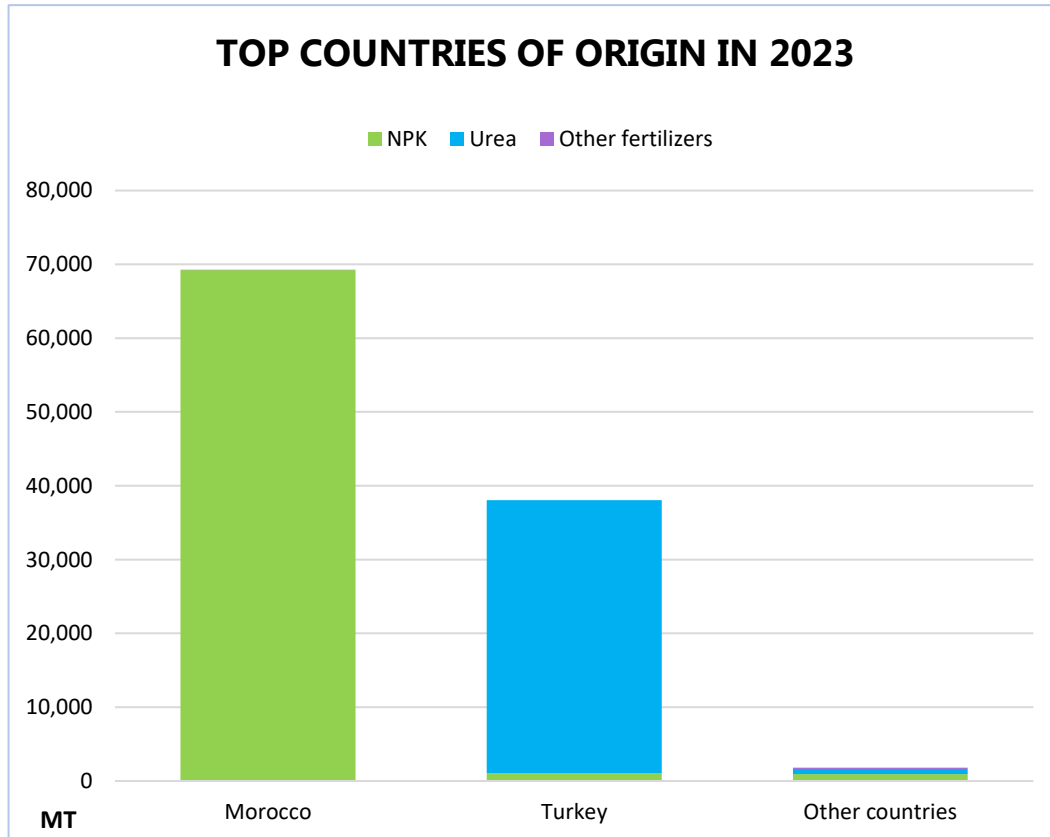
- In 2023, imports reached 80,366 MT in the first half of the year. Taking into account requirements of 85,000 MT, the country had guaranteed to cover its entire demand, by combining first-half imports with residual stock.
- For the last quarter of 2023, 27,562 MT were mobilized to build up a stock in anticipation of off-season sowing in early 2024, in line with the agricultural calendar.

## Crop calendar

CROPS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Cassava												
Maize (main)												
Maize(Second)												
RiZ												
Sorghum and millet												
Yams												

Legend: ◆ Fertilizer peak demand Sowing Growth Harvest

Source: FAO/GIEWS  
Peak demand: AfricaFertilizer



## Comments

- In 2023, Morocco supplied 97% of total NPK imports to Togo. These Moroccan NPK shipments accounted for 63% of total fertilizer imports, making it Togo's main fertilizer supplier.
- Turkey supplied 98% of urea imports. Turkish urea imports accounted for 34% of the total volume of fertilizer imported, making Turkey Togo's second-largest fertilizer supplier.

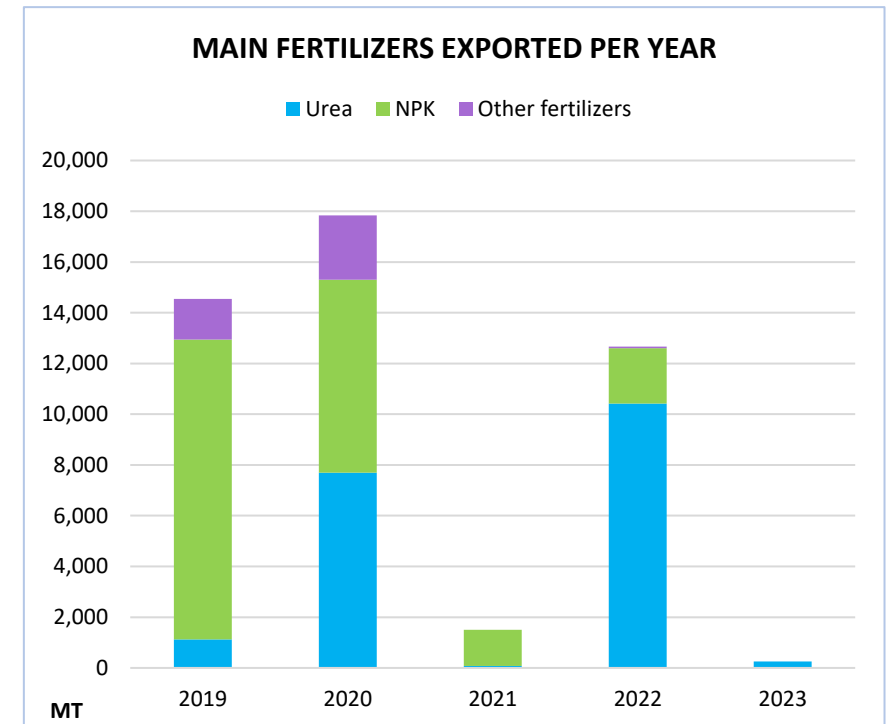
# Fertilizer exports

# TOGO

Fertilizer type	2019	2020	2021	2022	2023
Urea	1,125	7,694	80	10,420	250
NPK	11,819	7,605	1,420	2,182	
Other fertilizers	1,600	2,533		59	
<b>Total (MT)</b>	<b>14,544</b>	<b>17,832</b>	<b>1,500</b>	<b>12,661</b>	<b>250</b>

## Comments

- In 2023, only 250 MT of urea were exported, due to low activity in the private sector, representing a 98% decrease on the 12,661 MT of fertilizer exported in 2022.
- This trend is due to the private sector's inability to match fertilizer prices, which was still high on the international market.



# Apparent fertilizer consumption

# TOGO

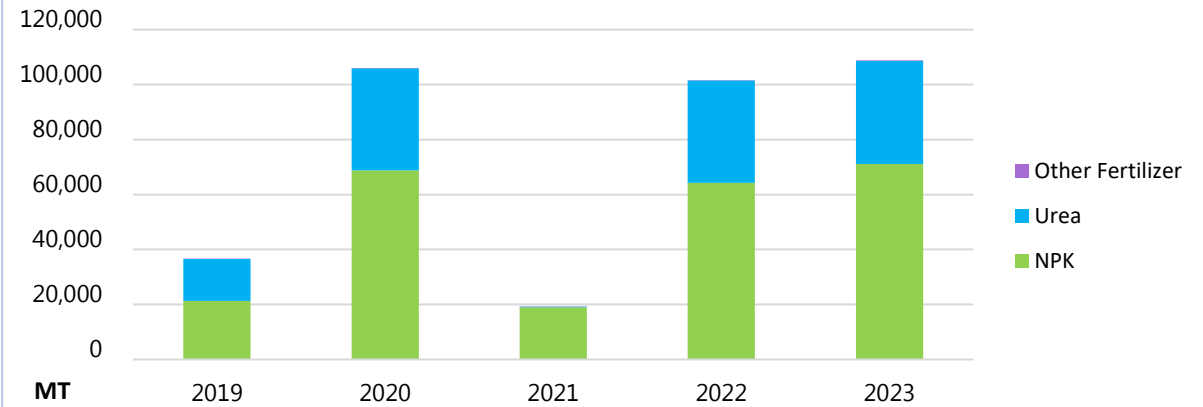
HS Code	Fertilizer type	2019	2020	2021	2022	2023
3105200000	NPK	21,256	68,781	19,018	64,326	71,195
3102100000	Urea	15,311	37,166	186	37,190	37,454
	Other Fertilizer	75	36	50	18	195
<b>Total (MT)</b>		<b>36,642</b>	<b>105,982</b>	<b>19,254</b>	<b>101,534</b>	<b>108,845</b>

## Comments

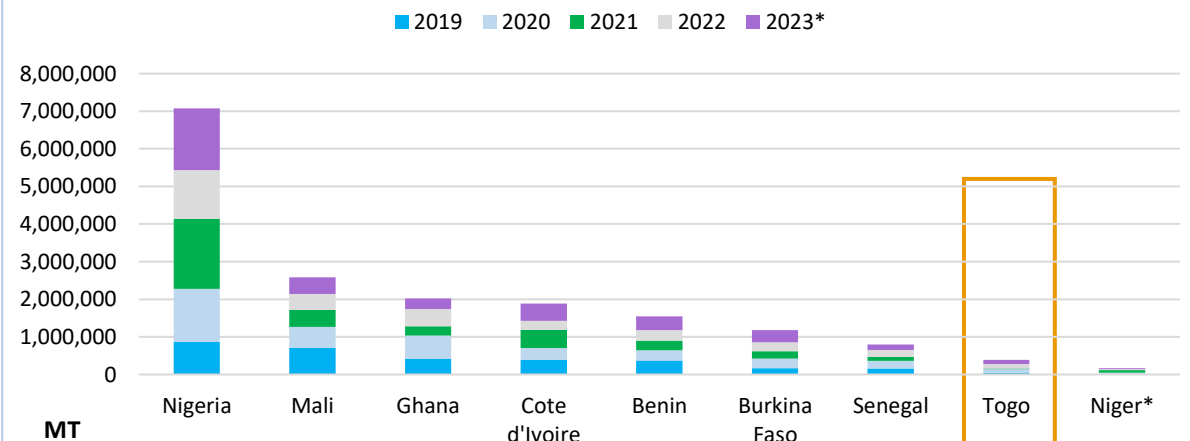
- In 2023, apparent fertilizer consumption reached 108,845 MT, marking a slight increase of 7% compared to 101,534 MT in 2022.
- This increase is the result of strong demand for fertilizers, stimulated by the significant impact of the fertilizer subsidy program.

NB: Apparent consumption = Production + Imports - Exports – Non agricultural use.

FERTILIZER APPARENT CONSUMPTION IN TOGO, 2019 - 2023



APPARENT CONSUMPTION FERTILIZER IN WEST AFRICA (2019-2023)



- Graph as of May 20, 2024
- Countries with (\*) data yet to be validated

# Summary of fertilizer statistics for 2023

# TOGO

HS Code	Product	Production	Imports	Exports	Non-agricultural use	Agricultural Imports 2023	Apparent Consumption 2023
3105200000	NPK		71 196		1	71 195	71 195
3102100000	Urea		37 704	250		37 704	37 454
3101000000	Organic fertilizer		149			149	149
3102900000	Other nitrogen fertilizers		40			40	40
9999999990	Biostimulant		5			5	5
3105300000	DAP		1			1	1
3102300000	Ammonium nitrate		118		118		0
<b>2023 Grand Total (MT)</b>		-	<b>109 214</b>	<b>250</b>	<b>119</b>	<b>109 095</b>	<b>108 845</b>
<b>2022 Grand Total (MT)</b>				<b>12 661</b>		<b>114 145</b>	<b>101 534</b>
<b>% Variation</b>				<b>-98%</b>		<b>-4%</b>	<b>7%</b>

# Participants of 2024 FTWG - Photo TOGO



The **AfricaFertilizer** initiative is Africa's leading source of fertilizer statistics and information.

AfricaFertilizer aims to provide clear, relevant and timely data and information on the fertilizer market in the Sub-Saharan African region, to support the implementation of continental, regional and national policies and regulations relating to agriculture and fertilizers in particular, and to promote the growth and development of competitive markets, for the benefit of the public and private sectors and fertilizer stakeholders worldwide.



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